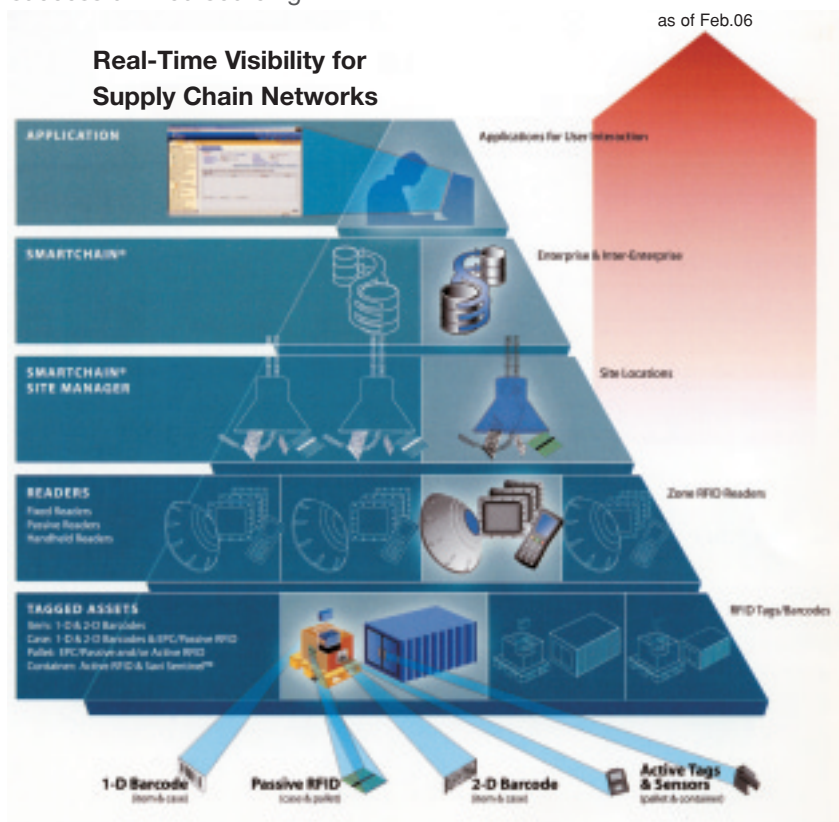


### Uninterrupted Service to End-Customers:

### Choosing the Right Partner to Optimize IT Resources and Operations

Savi Technology is a leading provider of Radio Frequency Identification (RFID) technology solutions that deliver global real-time supply chain visibility, asset management, inventory optimization, and shipment security. The U.S. Department of Defense is one of Savi's customers, using the company's solutions to track more than 35,000 conveyances daily across a global network of 1,600 locations in more than 45 countries.

Headquartered in Sunnyvale, CA, Savi has an Asian information hub in Singapore since about two-thirds of U.S.-bound freight originates in Asia. Savi chose to outsource their IT infrastructure management to NTT Communications, a proven leader in network infrastructure development and maintenance with strong Asian operations. Savi uses NTT Communications' resources for daily operations and monitoring while Savi staff focus on IT planning and server management tasks for mission-critical applications. The partnership is a classic example of successful IT outsourcing.



# Global Managed Network & IT Services SAVI Technology

## Challenges

- Keep pace with fast changing Information Technology knowledge and skills, which could consume Savi's in-house human resources.
- Establish IT governance while using third-party vendors for products and services outside Savi's core areas of expertise.

## Solutions

- Outsource daily IT operations and monitoring for areas not crucial to their business to NTT Communications.
- Host servers and applications for web-based services at NTT Singapore, a wholly-owned subsidiary of NTT Communications, to.

## Results

- Optimal use of in-house resources for mission-critical networked RFID supply chain solutions, leveraging NTT Communications' dedicated resources to perform day-to-day IT asset management tasks.
- Effective IT governance that provides Savi with agility for further growth and end-customer satisfaction.

## Why NTT Communications?

"For uninterrupted service to our customers, it is crucial to have the right partner who is capable of covering all corners for our system's stable operation. We picked NTT Communications because they are a respected leader in the industry and their proposal was thorough yet flexible in its content. We are happy with our decision to choose NTT Communications, who has been living up to our expectations as well as our customer's."

→ Mr. Jeri Donn, Director of Implementation Services for Savi Technology



Left : Mr. Jeri Donn Director, Implementation Services  
Right : Mr. Andy A. Russ Consulting Manager

as of Feb.06

About NTT Communications Corporation (NTT Com)

NTT Communications Corporation (NTT Com) is a leading global carrier and a global Tier-1 IP service provider, reaching more than 200 countries worldwide. Being the global data and IP services arm of the Fortune Global 500 telecommunications leader: Nippon Telegraph & Telephone Corporation (NTT), NTT Com provides a wide range of enterprise network management, security, and solution services to Asia Pacific, Europe and the Americas. NTT Com won the "Best Customer Care" award in 2005 for its outstanding customer support.



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