

# US Government Agency

## Business Impact Summary

Service: DRaaS



### US Government Agency

#### COMPANY PROFILE

**Name:** US Government Agency

**Annual Operating Budget:**

+\$100M

#### Challenges

- Meet strict government requirements while providing a flexible and fast recovery service

#### Solution

- NTT's automated, secure, and flexible cloud recovery service

#### Benefits

- Improvement in security and speed with more flexibility while exceeding expectations

#### Challenges

Meet stringent government requirements while providing flexible and fast disaster recovery service

A US Government Agency approached NTTA with specific DR requirements for their mission-critical business application that they had previously been unable to fulfill. Because of their strict, US-only access policy and security requirements, the Agency had concerns with some of the solutions on the market that they had previously assessed, such as EMC's RecoverPoint. Impressed with the security and ease-of-use of the NTTA offering, the Agency ultimately found everything they were looking for—and more—in NTTA's Cloud Recovery, and employed NTTA to address the continuous uptime requirements for one of their mission-critical services.

Impressed by the flexibility of the service, the Agency soon started using the DR service for additional IT tasks such as routine file transfer between the East and West coasts, stating, "we're thrilled with the service at all levels, and as an added bonus we've now got a built-in reliable, secure and fast file transfer system." The Cloud Recovery solution was instrumental in solving the Agency's DR requirements the following ways:

- Automation and Risk Reduction
- Solution Flexibility
- Fast Recovery Times
- Security Assurance through Service Segregation



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## Solution

NTT's automated, secure, and flexible cloud recovery service

The Agency's existing in-house DR solution activities required multiple and extensive manual tasks, resulting in a time-consuming operations, and creating unnecessary risks. Cloud Recovery's automated failover and 24/7 management and monitoring service eliminated these risks.

While Cloud Recovery can be run in a fully automated mode, the inherent flexibility in the solution means that users can also interact with the replication services and schedule operations directly from the management portal.

This layer of management access allows the Agency to use the Cloud Recovery service in other creative ways—in this case as a fast and secure file transfer service between the U.S. East and West coasts.

The Agency was looking for application consistency for their mission-critical service, and turned to Cloud Recovery for Recovery Time Objective (RTO) and Recovery Point Objectives (RPOs) of minutes, rather than hours or days. This was a key feature that solidified the Agency's decision to choose NTTA's Cloud Recovery over EMC's RecoverPoint.

## Benefits

A highly secure architecture that met all of the project requirements while exceeding overall expectations

Top priorities for the Agency are security, and the restriction and isolation of data from other applications and 3rd party personnel. Unlike other solutions on the market, NTTA's Cloud Recovery operates easily as a completely segregated solution using a secure VPN between the production and recovery sites. This means that Cloud Recovery traffic is completely isolated from any of the other Agency services, offering a highly-appealing architecture that was previously a challenge to achieve.

The NTTA Cloud Recovery DR solution was hands-down the better option for all of the Agency's DR requirements. The solution not only met all of the organization's stringent requirements, but it exceeded expectations, allowing for additional, unanticipated functionality and benefits. Based on the initial success, the agency is currently reviewing an expansion of the DR coverage.



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